

**REQUEST FOR PROPOSAL
FOR
SELECTION OF A CONSULTANCY FIRM
(TRANSACTION ADVISOR)
TO
ASSIST THE BOARD IN SELECTION OF PRIVATE PARTNER
FOR
ESTABLISHMENT OF TIGER SAFARI, PACHMARHI
ON PPP (PUBLIC PRIVATE PARTNERSHIP) BASIS**

Madhya Pradesh Ecotourism Development Board, MP Forest Department, invites online RFP for appointment of Transaction Advisor (Consultancy firm) for assisting the Board in selection of Private Partner for establishment of a Tiger Safari on PPP (Public Private Partnership) basis at Pachmarhi. RFP can be submitted **only** online on or before **5.00 PM on 19/06/2021** along with requisite Fee and Bid Security, on the website www.mptenders.gov.in. The RFP with application form & Annexures may be downloaded from website www.mptenders.gov.in or www.mpecotourism.org. For further details please refer to the website www.mptenders.gov.in. Amendments to this Notice Inviting Tender (NIT), if any, would be published on the website www.mptenders.gov.in and www.mpecotourism.org only, and not in newspapers.

CEO,
MP Ecotourism Development Board, Bhopal
(Tender Inviting Authority)

Cost of Tender Form: Rs 1,000 /- Plus Taxes as Applicable (Non – Refundable)

**MADHYA PRADESH ECOTOURISM DEVELOPMENT BOARD
(FOREST DEPARTMENT)
GOVERNMENT OF MADHYA PRADESH**

**REQUEST FOR PROPOSAL
FOR
SELECTION OF A CONSULTANCY FIRM
(TRANSACTION ADVISOR)
TO
ASSIST THE BOARD IN SELECTON OF PRIVATE PARTNER
FOR
ESTABLISHMENT OF TIGER SAFARI, PACHMARHI
ON PPP (PUBLIC PRIVATE PARTNERSHIP) BASIS**

ISSUED BY:

CHIEF EXECUTIVE OFFICER,
MADHYA PRADESH ECOTOURISM DEVELOPMENT BOARD
'A' WING, URJA BHAWAN, LINK ROAD NO.-2, BHOPAL 462016
TELE : (O) 0755-2768798.
Email : edb-tender@mp.gov.in Website : www.mpecotourism.org

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DISCLAIMER

This Request for Proposal (RFP) is issued by Chief Executive Officer, **Madhya Pradesh Ecotourism Development Board**(hereinafter referred to as “**Authority**”)

The RFP is not a prospectus or offer or invitation to the public in relation to the sale of shares, debentures or securities, nor shall this RFP or any part of it form the basis of or be relied upon in any way in connection with, any contract relating to any shares, debentures or securities.

In considering an investment, if any, in the proposed Project, each recipient should make its own independent assessment and seek its own professional, technical, financial and legal advice.

Whilst the information in this RFP has been prepared in good faith, it is not and does not purport to be comprehensive or to have been independently verified. Neither Authority nor any of its officers or employees, nor any of their advisers nor consultants accept any liability or responsibility for the accuracy, reasonableness or completeness of, or for any errors, omissions or misstatements, negligent or otherwise, relating to the proposed Project, or makes any representation or warranty, express or implied, with respect to the information contained in this RFP or on which this RFP is based or with respect to any written or oral information made or to be made available to any of the recipients or their professional advisers and, so far as permitted by law and except in the case of fraudulent misrepresentation by the party concerned, and liability therefore is hereby expressly disclaimed.

The information contained in this RFP is selective and is subject to updation, expansion, revision and amendment. It does not, and does not purport to, contain all the information that a recipient may require. Neither Authority nor any of its officers, employees nor any of its advisors nor consultants undertakes to provide any recipient with access to any additional information or to update the information in this RFP or to correct any inaccuracies therein which may become apparent. Each recipient must conduct its own analysis of the information contained in this RFP or to correct any inaccuracies therein that may appear in this RFP and is advised to carry out its own investigation into the proposed Project, the legislative and regulatory regime which applies thereto and by and all matters pertinent to the proposed Project and to seek its own professional advice on the legal, financial, regulatory and taxation consequences of entering into any agreement or arrangement relating to the proposed Project.

This RFP includes certain statements, estimates, Projections, targets and forecasts with respect to the Project. Such statements, estimates, projections, targets and forecasts reflect various assumptions made by the management, officers and employees of Authority, which assumptions (and the base information on which they are made) may or may not be provided or prove to be correct. No representation or warranty is given as to the reasonableness of forecasts or the assumptions on which they may be based and nothing in this RFP is, or should be relied upon as, a promise, representation or warranty Authority accepts no responsibility for statement made in any advertisement or other material and any one placing reliance on any other source of information would be doing so at his own risk and responsibility.

Abbreviations

BS	Bid Security
CCF	Chief Conservator of Forest
CEO	Chief Executive Officer
DD	Deputy Director of Tiger Reserve
FD	Field Director of Tiger Reserve
GM	General Manger
Gol	Government of India
GoMP	Government of Madhya Pradesh
Ha	Hectare or Hectares
LoA	Letter of Acceptance
MoU	Memorandum of Understanding
MPEDB	Madhya Pradesh Ecotourism Development Board
PPP	Public Private Partnership
PEC	Proposal Evaluation Committee
QCBS	Quality cum Cost Based Selection
RFP	Request for Proposal
RFQ	Request for Quotation
RM	Regional Manager
TA	Transaction Advisor
TIA	Tender Inviting Authority

SCHEDULE OF THE BIDDING PROCESS

Details and Important dates	
NAME OF THE PROJECT	REQUEST FOR PROPOSAL FOR SELECTION OF A CONSULTANCY FIRM or TRANSACTION ADVISOR TO ASSIST THE BOARD IN SELECTION OF PRIVATE PARTNER FOR ESTABLISHMENT OF TIGER SAFARI, PACHMARHI ON PPP (PUBLIC PRIVATE PARTNERSHIP) BASIS
NAME OF THE ORGANISATION	Madhya Pradesh Ecotourism Development Board (MPEDB)
TENDER INVITING AUTHORITY	CEO- MP ECOTOURISM DEV. BOARD, BPL
TENDER NUMBER	MPEDB/2021/01/TA-STR
TENDER PUBLISHING DATE	24/05/2021
E-MAIL ID FOR QUERIES / COMMUNICATION	edb-tender@mp.gov.in
LAST DATE and TIME OF SUBMISSION OF BID (PROPOSAL DUE DATE)	19/06/2021, 17,00 hrs
DATE AND TIME OF OPENING OF TECHNICAL BID	22/06/2021, 15.00 hrs
PLACE OF OPENING OF TECHNICAL BID	OFFICE OF MADHYA PRADESH ECOTOURISM DEVELOPMENT BOARD, will be broadcast online through webex (Link will be shared with applicants through email ids provided by them).
OPENING OF FINANCIAL BID	Date & Time will be informed later
Other important informations	
TENDER FEE (NON-REFUNDABLE)	Rs. 1000/- (Rs One thousand only-Non Refundable)+GST to be submitted online through https://mptenders.gov.in/portal
BID SECURITY	Rs. 25,000/- (Rs Twenty Five thousand only) to be submitted online through https://mptenders.gov.in/portal , Selected bidder will have to submit a DD of Rs 25000/- before signing the agreement, physically (Refundable)
NAME AND ADDRESS FOR SUBMISSION OF BIDS	Only online, on the website- https://mptenders.gov.in/portal Email Id:- edb-tender@mp.gov.in

RFP documents can be downloaded from the websites www.mptenders.gov.in, www.mpecotourism.org

1. INTRODUCTION

Madhya Pradesh Ecotourism Development Board (**MPEDB**, hereinafter referred to as "Authority") intends to develop a Tiger Safari on Public-Private Partnership (PPP) basis at Pachmarhi. Authority proposes to procure the services of a Consultancy firm/NGO/Society, hereinafter referred as Transaction Advisor or TA, for assisting the authority in selection of a suitable private partner for establishment of a Tiger Safari at Pachmarhi. The TA is expected to assist the authority in preparation of tender documents, inviting and processing the tenders, short listing suitable partners, selection of private partner, preparation and signing of the agreement with the selected partner so as to facilitate proper packaging, structuring and **preparing framework for** implementation of the PPP project for the Development of Tiger Safari at Pachmarhi.

The services of the TA will be required till signing of the Concession Agreement. It is expected that the task would be for a period of about 6 months from the date of start of work. The TA engaged by Authority will assist in all matters of the Project including the warranties and clearances required to be obtained from various project players at various stages and carrying out the due diligence on behalf of the authority. The entire range of activities given hereinafter is required to be carried out by the Transaction Advisor.

2. Background

2.1 PROJECT OBJECTIVE

- 2.1.1 The objective of this project is to successfully develop a comprehensive PPP structure and its legal, commercial and financial guidance documents to assist Authority in selection of private sector partner.
- 2.1.2 Building capacity of staff of MPEDB & Satpura Tiger Reserve for facilitating clearances and handling PPP Projects (Maximum 04 Employees)
- 2.1.3 The role of TA will cease following signing of the Concession Agreement.

2.2 PROJECT PROCESS

2.2.1 Methodology

This will vary for each output. However, recommendations should be based on-

- (i) Situation Analysis
- (ii) Best Practice Analysis
- (iii) Stakeholder consultations and
- (iv) Feasibility analysis for Madhya Pradesh

2.2.2 Working Conduct

The consultants will work in close association with the Authority which is the implementing agency to take this work forward, Directorate of Institutional Finance (DIF) GoMP which is nodal agency for the PPP project and the inter-departmental committees established by GoMP to implement and monitor the project.

2.3 REQUIREMENT OF TRANSACTION ADVISOR

Transaction Advisory services entail financial analysis, economic analysis, legal analysis, contract document preparation, tender processing, preparation of pre-feasibility & detailed project reports and other assistance in bringing a PPP project, from the concept stage to financial closure and preparing framework for project management, monitoring and control. The Transaction Advisors will also prepare RFQ, RFP, Concession Agreement and other documents as required for selection of the Private Sector partner for the implementation of PPP project in accordance with the extant Laws, rules, policies and guidelines of the state/central Government.

2.4 SCOPE OF SERVICES

The Transaction Advisor will be required to develop an effective PPP concession agreement for the proposed project. The objective of this consultancy service is to produce a financially viable project that would address the principal issues related to project risks and take it up to the start of its implementation.

The tasks to be undertaken by the Transaction Advisor are:

2.4.1 Physical Packaging

- Preparation of feasibility report, specific analysis into the feasibility of executing this project as a PPP in consideration of lifecycle costs and revenue streams, financing plan, financial parameters etc.
- Recommendation of project structure, funding pattern and business plan, mode of implementation under Public Private Partnership framework, which may include lease, license, development right, authorization, rent, concession, management contract, service contract, BOT, BOOT, DBFOT or any other model, as the case may be
- Identifying issues that could have commercial and financial implications.
- Examine the overall viability of the current way of packaging.

2.4.2 Strategic Packaging

- To establish revenue forecasts during the period of the concession.
- Conduct risk assessment by:
 - (i) identifying the allocation of risks;
 - (ii) proposing changes in the risk allocation that will make the concessions more attractive to the private sector without significantly increasing the liabilities on the Authority.

- Formulate the obligations of concessionaires for the project and those of Authority.

2.4.3 Process Packaging

- Finalisation of bidding documents.
- Finalise the bidding process, the qualification parameters and the criteria for evaluation of proposals in consultation with Authority.
- Drafting of EOIs, RFQs, RFPs, tender documents contracts, agreements, lease deed, license etc for projects and assisting in bid process management
- Update the concession agreement for signing between Concessionaire & Authority.
- Assistance in addressing bidders' queries
- Preparation of an Evaluation Plan, assistance with evaluation and preparation of evaluation reports
- Assistance in evaluation of RFP proposals
- Bid Process Management.
- Selection of Concessionaire

2.4.4 The Transaction Advisor shall submit to Authority two (2) copies of the final output envisaged in the Scope of Services including the RFP and the Concession Agreement. All the reports and agreements shall be submitted on Pendrives (2 sets) as well as through email id mpecotourism@mp.gov.in containing all basic as well as processed data.

3 DURATION OF SERVICES

The Transaction Advisor will work for Authority intermittently for a period of 6months (180 Days). The consultant must include his lump sum quotation in the fee for sufficient manpower inputs to comply with the Scope of Services.

4. GENERAL TERMS AND CONDITIONS

4.1 ELIGIBILITY CRITERIA

4.1.1. The Applicant / Firm should have successfully completed the Transaction Advisory Services (i.e. Concession Agreement signed and Financial

Closure achieved if it is included in the Scope of work of the Applicant) for not less than 01 (one) PPP project in last 05 (Five) financial years preceding the Proposal Due Date. Priority shall be given to applicant(s)/Firm who have experience in Tourism related projects.

4.1.2. The project qualified for experience shall be of value for not less than Rs.10 Crore and undertaken for Central/State Government agencies or its (Authorities /ULB's/PRI's/Corporation/Board/Government Companies etc.)/ UTs in India. Further, for avoidance of doubt, one concession agreement will be treated as one project.

4.1.3. The consulting firm should have following experts with minimum 3 year experience in their team –

S.No	Expert	Criteria
1	Finance Expert	MBA or CA with experience of minimum 03 year and at least 01 PPP project of >Rs. 10 Cr
2	Legal Expert	Law Graduate with at least 01 PPP project

4.1.4 Financial Turnover-

The applicant must have a cumulative turnover from consultancy projects of Rs 25 lakhs in last Five years.

4.2. Proposal Validity Period

The Proposal shall be Valid for a period of not less than 180 days from the Proposal Due Date. The validity can be extended for 90 days with mutual consent of both the parties,

4.3. Acknowledgement by Applicants

It shall be deemed that by submitting the Proposal, the Applicants has:

- a) made a complete and careful examination of the RFP document;
- b) received all relevant information requested from MPEDB;
- c) acknowledged and accepted the risk of inadequacy, error or mistake in the information provided in the RFP document or furnished by or on behalf of MPEDB or relating to any of the matters referred above;
- d) satisfied itself about all matters, things and information, including matters referred herein above, necessary and required for

submitting an informed Application and performance of all of its obligations there under;

- e) acknowledged that it does not have a Conflict of Interest;and
- f) agreed to be bound by the undertaking provided by it under and in terms hereof.

MPEDB shall not be liable for any omission, mistake or error on the part of the Applicants in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the RFP document or the Selection Process, including any error or mistake therein or in any information or data given by the MPEDB.

4.4. Right to reject any or all Proposals

Notwithstanding anything contained in this RFP document, MPEDB reserves the right to accept or reject any Proposal and to annul the Selection Process and reject all Proposals, at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons thereof.

4.4.1. MPEDB reserves the right to reject any Proposal if:

- a. at any time, a material misrepresentation made by the Applicants is uncovered or comes to the knowledge MPEDB.
- or
- b. the Applicants does not provide, the supplemental information sought by the MPEDB within the specified time for evaluation of the Proposal.

4.4.2. Such misrepresentation/ improper response may lead to the disqualification of Applicants. If such disqualification / rejection occur after the Proposals have been opened then MPEDB reserves the right to take any other measure as may be deemed fit, including annulment of the Selection Process.

4.4.3. Authority also reserves the right not to award or enter into any contract or agreement with any Applicant(s), and may terminate the procurement process at any time without thereby incurring any liability to any Applicant.

4.4.4. Notwithstanding anything contained, MPEDB reserves the right to accept or reject any Bid and to annul the Bidding process and reject all Bids, at any time prior to award of contract, without thereby incurring any liability to the affected Bidder or Bidders or any obligation to inform the affected Bidder or Bidders of the grounds for the MPEDB's action.

4.5. PROPOSAL EVALUATION & SELECTION THROUGH QCBS METHOD.

The evaluation and selection of the applicant will be through QCBS (Quality cum Cost based selection)

STAGE 1: TECHNICAL BIDS EVALUATION

STAGE 2: Conversion of Technical Marks to Technical Score

STAGE 3: FINANCIAL BID EVALUATION

STAGE 4: Conversion of financial bid amount to score

STAGE 5: Combined Technical and Financial Score

4.6. AMENDMENT OF RFP (For Consultants)

4.6.1. Authority may modify the RFP by issuing an Addendum/corrigendum before Proposal Due date, which shall become a part of the RFP.

4.6.2. To give prospective Bidders reasonable time to take Addendum/ corrigendum into account in preparing their bids, Authority may, at its discretion, extend the Proposal Due Date.

4.6.3. Any Addendum/ corrigendum thus issued will be uploaded on the website i.e. www.mptenders.gov.in/ www.mpecotourism.org and it will be deemed to be communicated to all prospective bidder by this uploading on the website.

4.7. LANGUAGE

The Bid and all related correspondence and documents should be written in the English language. Supporting documents and printed literature furnished by Bidder with the Bid may be in any other language provided that they are accompanied by appropriate translations of the pertinent passages in the English language. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the Bid, the English language translation shall prevail.

4.8. Deduction of taxes

Wherever required by applicable laws, Authority shall deduct taxes at source, from the amounts payable, and shall provide to the Transaction Advisor the appropriate tax deduction certificate evidencing payment of such taxes.

5. General Instruction related to Bid

5.1. All Proposals must be submitted using e-tendering portal, duly signed by the Authorized Signatory of the Bidder as per the format in Annexure I "Letter for Proposal Submission".

5.2. The Bidder shall submit the financial Bid in the format specified at schedule 2 only at the prescribed place in e-tendering portal.

5.3. The documents of Technical Bid shall also be submitted in the formats specified as Annexures in schedule I

5.4. Bids not in the prescribed forms/formats will be summarily rejected.

5.5. The proposal shall be submitted only as per the format(s) mentioned under Schedule (Part) 1 (Annexure-ItoVII)and Schedule (Part) 2, Self-attested

documentary proof(s) in respect of the details furnished shall also be submitted along with the proposal.

- 5.6.** In the event if a Bidder withdraws the Bid after proposal due date, the Bid security of such Bidder shall be forfeited.
- 5.7.** Bidders are advised to fill all information clearly and legibly in prescribed format.
- 5.8.** The Bidder would provide all the information online in the proposal sought under as per this RFP. Authority reserves the right to evaluate only those proposals which are received in the required format complete in all respects and in line with the instructions contained in this RFP.
- 5.9.** The pages of each part of the Proposal shall be clearly numbered and the contents of the Proposal shall be duly indexed.
- 5.10.** The documents to be submitted online with the Proposal shall be typed or printed.
- 5.11.** In the event of any difference between figures and words, the amount indicated in words shall be taken into account.
- 5.12.** The documents submitted with the Proposal shall contain no alterations or additions, except those to comply with instructions issued by Authority or as necessary to correct errors made by the bidder, in which case such corrections shall be initialed by the person or persons signing the Proposal.
- 5.13.** The Bidder shall submit their bid PART-1 known as Technical Bid and PART-2 known as Financial Bid of the Proposal only online as per guidelines given in the MP tenders portal. (<https://mptenders.gov.in/portal>)
- 5.14.** The bidder shall submit anon-refundable tender fee of Rs. 1,000/- + GST (as applicable at the time of submission) and Bid Security of Rs. 25,000/- online through e-payment at MP Tenders Portal. (<https://mptenders.gov.in/portal>). Payment through any other mode like Demand Draft/FDR/Bank Guarantee etc. shall not be entertained and Bids submitted with such payment instruments shall be summarily rejected. After award of contract online Bid Security will be refunded automatically and bidder will have to deposit a performance security in the form of DD for Rs 25000/- physically in the office of MP Ecotourism Dev. Board which will further be refunded after successful completion of the project.
- 5.15.** Application form along with annexures and supporting documents shall be submitted through e-tendering portal only at the designated place for uploading technical bid under "Schedule (Part) 1 : Technical Bid"
- 5.16.** Financial Bid in format Schedule 2 shall be submitted through e-tendering portal only at the designated place for uploading financial bid under "Part 2: Financial Bid". Financial Bid of only the technically qualified bidders will be opened online, in front of the bidders who choose to be present online on the link provided and displayed on MPEDB website (www.mpecotourism.org).
- 5.17.** Prospective bidder are suggested to submitted their proposal well before the submission date and time to avoid any delay due to network problem or

imposition of covid-19 restrictions. Last Date for Submission of Proposal is **19/06/2021 hrs. on 17.00 hrs.** in the manner and form as detailed in this RFP.

5.18. The bidder is responsible for registration on the MP Tenders portal (<https://mptenders.gov.in/portal>) of the State at their own cost. The bidders are advised to go through the guidelines and instructions, as provided on the MP Tenders portal, and as mentioned in this RFP Document. In case of any difficulty related to registration process, may contact the helpline as provided on the website.

5.19. Once submitted, the proposal, including the composition of the consulting team, cannot be altered without prior written consent of Authority.

6. Specific Instructions for Online Bid Submission

The bidders are required to submit soft copies of their bids electronically on the MP TENDERS Portal, using valid Digital Signature Certificates. The instructions given below are meant to assist the bidders in registering on the MP TENDERS Portal, (<https://mptenders.gov.in/portal>), prepare their bids in accordance with the requirements and submitting their bids online on the www.mptenders.gov.in Portal.

More information useful for submitting online bids on the MP TENDERS Portal may be obtained at: <https://mptenders.gov.in/nicgep/app>

6.1 REGISTRATION

- 1) Bidders are required to enrol on the e-Procurement module of the Procurement Portal (URL: <https://mptenders.gov.in/nicgep/app>) by clicking on the link "**Online bidder Enrolment**", which is free of charge.
- 2) As part of the enrolment process, the bidders will be required to choose a unique username and assign a password for their accounts.
- 3) Bidders are advised to register their valid email address and mobile numbers as part of the registration process. These would be used for any communication from the MP TENDERS Portal.
- 4) Upon enrolment, the bidders will be required to register **their valid Digital Signature Certificate (Class III Certificates with signing key usage)** issued by any Certifying Authority recognized by CCA India (e.g. Sify / nCode / eMudhra etc.), with their profile.
- 5) Only one valid DSC should be registered by a bidder. Please note that the bidders are responsible to ensure that they do not lend their DSC's to others which may lead to misuse.

- 6) Bidder then logs into the site through the secured log-in by entering their user ID / password and the password of the DSC / e-Token.

6.2 SEARCHING FOR TENDER DOCUMENTS

- 1) There are various search options built in the MP TENDERS Portal, to facilitate bidders to search active tenders by several parameters. These parameters could include Tender ID, Organization Name, Location, Date, Value, etc. There is also an option of advanced search for tenders, wherein the bidders may combine a number of search parameters such as Organization Name, Form of Contract, Location, Date, Other keywords etc. to search for a tender published on the MP TENDERS Portal.
- 2) Once the bidders have selected the tenders they are interested in, they may download the required documents / tender schedules. These tenders can be moved to the respective 'My Tenders' folder. This would enable the MP TENDERS Portal to intimate the bidders through SMS / e-mail in case there is any corrigendum issued to the tender document.
- 3) The bidder should make a note of the unique Tender ID assigned to each tender, in case they want to obtain any clarification / help from the Helpdesk.

6.3 PREPARATION OF BIDS

- 1) Bidder should take into account any corrigendum published on the tender document before submitting their bids.
- 2) Please go through the tender advertisement and the tender document carefully to understand the documents required to be submitted as part of the bid. Please note the number of covers in which the bid documents have to be submitted, the number of documents - including the names and content of each of the document that need to be submitted. Any deviations from these may lead to rejection of the bid.
- 3) Bidder, in advance, should get ready the bid documents to be submitted as indicated in the tender document / schedule and generally, they can be in PDF / XLS / RAR / DWF/JPG formats. Bid documents may be scanned with 100 dpi with black and white option which helps in reducing size of the scanned document.

- 4) To avoid the time and effort required in uploading the same set of standard documents which are required to be submitted as a part of every bid, a provision of uploading such standard documents (e.g. PAN card copy, annual reports, auditor certificates etc.) has been provided to the bidders. Bidders can use “My Space” or “Other Important Documents” area available to them to upload such documents. These documents may be directly submitted from the “My Space” area while submitting a bid, and need not be uploaded again and again. This will lead to a reduction in the time required for bid submission process.

6.4 COST OF PROPOSAL

The Applicant shall bear all costs associated with the preparation of their proposals and their participation in the selection process. MPEDB will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the selection process.

6.5 SUBMISSION OF BIDS

- 1) Bidder should log into the site well in advance for bid submission so that they can upload the bid in time i.e. on or before the bid submission time. Bidder will be responsible for any delay due to other issues.
- 2) The bidder has to digitally sign and upload the required bid documents one by one as indicated in the tender document.
- 3) Bidders are requested to note that they should necessarily submit their financial bids in the format provided and no other format is acceptable. The server time (which is displayed on the bidders’ dashboard) will be considered as the standard time for referencing the deadlines for submission of the bids by the bidders, opening of bids etc. The bidders should follow this time during bid submission.
- 4) All the documents being submitted by the bidders would be encrypted using PKI encryption techniques to ensure the secrecy of the data. The data entered cannot be viewed by unauthorized persons until the time of bid opening. The confidentiality of the bids is maintained using the secured Socket Layer 128 bit encryption technology. Data storage encryption of sensitive fields is done. Any bid document that is uploaded to the server is subjected to symmetric encryption using a system generated symmetric key.

Further this key is subjected to asymmetric encryption using buyers/bid opener's public keys. Overall, the uploaded tender documents become readable only after the tender opening by the authorized bid openers.

- 5) The uploaded tender documents become readable only after the tender opening by the authorized bid openers.
- 6) Upon the successful and timely submission of bids (ie after Clicking "Freeze Bid Submission" in the portal), the portal will give a successful bid submission message & a bid summary will be displayed with the bid no. and the date & time of submission of the bid with all other relevant details.
- 7) The bid summary has to be printed and kept as an acknowledgement of the submission of the bid. This acknowledgement may be used as an entry pass for any bid opening meetings.
- 8) Applicant is required to submit necessary credentials/ documentary proof of Purchase Order/ Agreement/ Completion Certificates, detailing Scope of Work, Timelines, project experience certificate etc. or relevant documents in support each of above parameters. (brought from 10.1.4)

6.6 ASSISTANCE TO BIDDERS

- 1) Any queries relating to the tender document and the terms and conditions contained therein should be addressed to the Tender Inviting Authority through email id edb-tender@mp.gov.in for a tender or the relevant contact person indicated in the tender. (0755- 2768805)
- 2) Any queries relating to the process of online bid submission or queries relating to MP TENDERS Portal in general may be directed to the 24x7 MP TENDERS Portal Helpdesk.

7 FINANCIAL PROPOSAL

The Transaction Advisor shall submit the financial proposal for the project in the prescribed format given as under:

7.1 Format for financial proposal

	Project / Name	Total fee (in Rs)
1.	Transaction Advisor Consultancy services for the Project under Public Private Partnership	[Indicate total fee]
2.	Taxes, if any	[]
3.	Total	[]
[] to be filled in by the Applicant		

Note:

1. Fee structure and payment terms shall remain strictly as indicated above. Fee shall be quoted as a fixed amount in Indian Rupees. Conditional proposal shall be summarily rejected.
2. The above quoted fee shall include all expenses such as legal fees and out of pocket expenses, etc. to be incurred by the Transaction Advisor to complete the assignment.
3. Service Taxes as applicable shall be indicated by the Transaction Advisor on total fee (fixed part & success fee) separately.

8 Payment Schedule

The total payment to transaction advisor (TA) shall be made in four stages after review of each stage by a review committee.

The schedule of review and payment will be as follows –

Stage I	Preparation of project feasibility report and finalization of financial modeling	20%
Stage II	Finalization of bidding documents and invitation of bids	20%
Stage III	Evaluation of bids	20%
Stage IV	Signing of Concession Agreement	40%

In case Authority decides to abandon the project for any reason, the payment of the consultant shall be restricted upto the stage the services have actually been provided by the Consultants.

9. CONTENTS OF PROPOSAL

The proposal should be submitted/Uploaded on the portal online in the prescribed format as under.

9.1 Table of Contents

The applicant shall include a Table of Contents listing the various sections included in the proposal.

9.2 TECHNICAL PROPOSAL

ANNEXURE-1: LETTER OF PROPOSAL SUBMISSION WITH POWER OF ATTORNEY

ANNEXURE-2: CONSULTANT'S ORGANIZATION AND EXPERIENCE

ANNEXURE-3: DESCRIPTION OF APPROACH, METHODOLOGY AND WORK PLAN

ANNEXURE-4: TEAM COMPOSITION AND TASK ASSIGNMENT/JOBS

ANNEXURE-5: CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF

ANNEXURE-6: INFORMATION REGARDING ANY CONFLICTING ACTIVITIES

9.3 FINANCIAL PROPOSAL

FORM FIN-1: FINANCIAL PROPOSAL SUBMISSION LETTER

FORM FIN-2: FORMAT FOR FINANCIAL PROPOSAL

Standard Format for submission of the Proposal are enclosed with this RFP

9.4 Transmittal Letter and Title Page

Include a transmittal letter containing a brief statement of the respondent's understanding of the work to be done and an indication of positive interest in performing this work for Authority.

9.5 Team Identification and Organizational Chart

Identify your firm and each key professional by name, primary representative and title, address of offices, telephone and fax numbers and email address. Indicate the business structure of your firm (i.e., whether your firm is a corporation, joint venture, partnership, or sole proprietor). Indicate the name(s) of the owner(s) of your firm.

9.6 Services and Work Plan

The proposal should include a work plan describing the services, approach and methodology proposed for accomplishing the scope of work. The proposed phasing of the project should be discussed. The proposal should be sufficient in detail to allow an objective analysis of the firm's capabilities and envisioned work plan in comparison with competing firms. Discuss the roles and responsibilities of the project team.

9.7 Qualifications and Experience

The proposal must supply information concerning the qualifications and experience of the proposed project team for this assignment.

9.8 Power of Attorney

An authorized person of the firm shall sign the proposal, on behalf of the firm. The Power of Attorney of the authorized person should be on stamp paper duly notarized or Board resolution should be submitted along with the proposal. All necessary forms and statements for the various miscellaneous provisions explained in this document must be completed, properly signed and submitted with the proposal.

9.9 Undertaking regarding conflict of Interest

Consultant must submit an undertaking clearly indicating that they or their associates will not participate directly or indirectly in submitting bid on behalf of the Private Entrepreneur so that there will not be any conflict of interest.

10 Letter of Intent

10.1 After selection, a Letter of Intent (the “**LOI**”) shall be issued, in duplicate, by the Authority to the Agency. The Agency shall, within 7 (seven) days of the receipt of the LOI, sign and return the duplicate copy of the LOI in acknowledgement thereof. In the event the duplicate copy of the LOI duly signed by the Agency is not received by the stipulated date, the Authority may, unless it consents to extension of time for submission thereof, may initiate the bidding process again for the other Qualified Bidders or may annul the bidding process and take steps to start a fresh bidding process.

10.2 After acknowledgement of the LOI as aforesaid by the Agency, it shall cause the Bidder to execute the Agreement within one month of receiving agreement draft from authority. The Agency shall not be entitled to seek any deviation, modification or amendment in the Agreement.

11 FORCE MAJEURE

An event of “Force Majeure” shall mean the following events or circumstances, to the extent that they delay or otherwise adversely affect the performance beyond the reasonable control of the selected agency, or its agents and contractors, or their

duties and obligations under the Agreement, or the performance by MPEDB of their respective duties and obligations under this Agreement:

- (a) Acts of God, tornadoes, hurricanes, floods, sinkholes, fires and other casualties, landslides,
- (b) Earthquakes, epidemics, quarantine, pestilence, and/or abnormal inclement weather;
- (c) Acts of a public enemy, acts of war, terrorism, effects of nuclear radiation, blockages, insurrections, riots, civil disturbances, or national or international calamities; and
- (d) Any temporary restraining order, preliminary injunction or permanent injunction, unless based in whole or in part on the actions or failure to act of Concessionaire.

12. EVALUATIONS AND SELECTION PROCESS

12.1 Proposal Evaluation Criteria using QCBS

12.1.1 STAGE 1- Technical Bids Evaluation

*Reference - (Please refer to para 4.1 and sub para below it and para 10.1.2)

Reference	Criteria	Score			
		01 project	02 projects	03 projects	>04 projects
4.1.1	No of projects handled by Transaction Advisor in last 5 years.	04	06	08	10
4.1.2	Value of projects handled for Transaction Advisor in last 5 years.	10 cr to 20 cr	20 cr to 30 cr	30 cr to 40 cr	40 cr and above
		04	06	08	10
4.1.3	Work Experience of Financial Consultant	03 years	04 years	05 years	05 years & above
		04	06	08	10
4.1.3	Work Experience of Legal Consultant	03 years	04 years	05 years	05 years & above
		04	06	08	10
4.1.4	Work Experience in Tourism related PPP project	10 Marks			
4.1.5	Financial Turnover	UptoRs 25 lakh	Rs 25 lakh to 50 Lakh	50 Lakh to 01 Cr	01 Cr . and above
		04	06	08	10
12.1.2	Presentation by the Applicants	Max 20 Marks			
Total Maximum Technical Score		80 Marks			

12.1.2 All the qualified applicants would be called for a small presentation (Max 10 Min) for sharing the ideas and concepts about the project before the **Proposal Evaluation Committee (PEC)**.

12.1.3 The PEC formed by MPEDB will assign marks to the applicants based on the technical evaluation criteria mentioned in clause 12.1. The Financial proposals for the technically qualified applicants will then be opened.

12.1.4 STAGE 2- Conversion of Technical marks to technical Score – Initial Score(Si) obtained by each applicant on the basis of above criteria would be converted to a scale of 100 to obtain **Technical Score(St)** by following formula:

$$\mathbf{St=Si*100/80}$$

12.2 STAGE 3 – Financial Bid Evaluation

The financial Score of the applicant will be calculated following the process below-

STAGE 4- Conversion of financial Bid amount to financial score(Sf)-

a) The proposal with **the lowest cost (Fm)** shall be given **financial score (Sf)** of 100 points. The financial scores of other proposals should be computed as follows:

b) $Sf = 100 * Fm / F$
Where F= amount of financial proposal

12.3 STAGE 5 - Overall Evaluation Criteria (Combined Technical & Financial Score)

The proposals received will be evaluated using Quality Cum Cost Based Selection(QCBS), giving 70percent weightage to the Technical Score and 30 percent weightage to the Financial Score.

$$\mathbf{Total\ Score(S) = \{Technical\ Score(St) \times 0.70\} + \{Financial\ Score(Sf) \times 0.30\}}$$

c) $\mathbf{S = St * 0.7 + Sf * 0.3}$

d) The firm obtaining the **highest total score (S)** shall be the successful agency.

13 Process to be Confidential

Information relating to the examination, clarification, evaluation and recommendation for the Bidders shall not be disclosed to any person who is not officially concerned with the process or is not a retained professional advisor advising the Authority in relation to or matters arising out of, or concerning the Bidding Process. The Authority will treat all information, submitted as part of the Bid, in confidence and will require all those who have access to such material to treat the same in confidence. The Authority may not

divulge any such information unless it is directed to do so by any statutory entity that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory entity and/ or the Authority or as may be required by law or in connection with any legal process.

Schedule -I
Technical Proposal - Standard Forms

ANNEXURE –I

LETTER OF PROPOSAL SUBMISSION

Date:

To,

The Chief Executive Officer
MP Ecotourism Development Board,
Bhopal, Madhya Pradesh

Subject: Transaction Advisory Services for establishment of Tiger Safari on PPP Basis at Pachmarhi, M.P.

Dear Sir/Madam,

1. With reference to the RFP Document for the captioned Project, I/we, having examined all relevant documents and understood their contents, hereby submit our Proposal for selection as Transaction Advisor for the same. The Proposal is unconditional and unqualified. I/We confirm that I/we have examined the terms and conditions published in the RFP and accordingly submitting the Application.
2. Tender Fee of **Rs.1000 /-(Rs One Thousand only)** and Bid Security of **Rs 25000/-(Rs Twenty Five Thousand only)** have been deposited online through MP Tenders portal(<https://mptenders.gov.in/portal>).
3. All information provided in the Proposal is true and correct and all documents accompanying such Proposal are true copies of their respective originals.
4. This statement is made for the express purpose of appointment as the Transaction Advisor for Tiger Safari Project on PPP Basis at Pachmarhi, Madhya Pradesh.
5. I/We shall make available to MPEDB, if any additional information it may deem necessary or require for supplementing or authenticating the Proposal.
6. I/We acknowledge the right of the MPEDB to reject our application without assigning any reason or otherwise and hereby waive our right to challenge the same on any account whatsoever.
7. I/We certify that in the last three years, I/we have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial Court or a judicial pronouncement or arbitration award against us, nor have been expelled from any project or contract nor have had any contract terminated for breach on our part.
8. I/We declare that:
 - a. I/We have examined and have no reservations to the RFP Documents, including any Addendum thereto, issued by the MPEDB;
 - b. I/We do not have any conflict of interest in accordance with provisions of the RFP Document;
 - c. I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as defined in the RFP document, in respect of any tender or request for proposal issued by or any agreement entered into with MPEDB or any other public sector enterprise or any government, Central or State; and
 - d. I/We hereby certify that we have taken steps to ensure that in conformity with the provisions of the RFP, no person acting for us or on our behalf will engage in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice.
 - e. I/We hereby declare that if appointed as the Selected Transaction Advisor, I/We will be liable to fulfil all the obligations numerated in this RFP document.
 - f. I/We understand that you may cancel the Selection Process at any time and that you are neither bound to accept any Proposal that you may receive nor to select the Transaction Advisor, without incurring any liability to the Transaction Advisor in accordance with the provisions of RFP document

9. I/We certify that we have not been convicted by a Court of Law or indicted or otherwise have adverse orders passed against us by a regulatory Authority which would cast a doubt on our ability to get empanelled as Transaction Advisor or which relates to a grave offence that outrages the moral sense of the community.
10. I/We further certify that in regard to matters relating to security and integrity of the country, we have not been charge-sheeted by any agency of the Government or convicted by a Court of Law for any offence committed by us or by any of our Associates.
11. I/We further certify that no investigation by a regulatory Authority is pending either against us or against our Associates or against our CEO or any of our Directors/Managers/employees.
12. In the event of our firm being declared as the Empanelled Consultant, I/We hereby undertake that if during the subsistence of this empanelment period if due to any reason whatsoever our firm is found ineligible for participating in the Transaction Advisory assignment(s) in the State, I/we shall intimate the reason of such disqualification to the MPEDB and to the concerned Department.
13. I/We hereby irrevocably waive any right or remedy, which we may have at any stage at law or howsoever otherwise, arising to challenge or question any decision taken by MPEDB in connection with the selection of Transaction Advisor or in connection with the Selection Process itself in respect of the above mentioned Project.
14. I/We agree and understand that the proposal is subject to the provisions of the RFP document. In no case, shall I/we have any claim or right of whatsoever nature if the Consultancy for any Project is not awarded to me/us or our proposal is not opened or rejected.
15. I/We agree to keep this offer valid for a period of 180 (One Hundred and Eighty) days or for a longer period on any further extension being sought by MPEDB from the Proposal Due Date specified in the RFP.
16. We understand that this is only an empanelment exercise and actual resource deployment on the projects shall occur through the competitive bidding, after another limited tender exercise may be undertaken by the respective authorities, from amongst the Empanelled Transaction Advisors.
17. I/We declare that we are not a member of any other Consortium applying for Selection as a Transaction Advisor.
18. A Power of Attorney in favour of the authorized signatory to sign and submit this Proposal and documents is attached herewith in Appendix-2
19. I/We agree and undertake to abide by all the terms and conditions of the RFP Document. In witness thereof, I/we submit this Proposal under and in accordance with the terms of the RFP Document.

Yours faithfully,
(Signature,
Name and Designation of the Authorized Signatory)

APPENDIX 1A
POWER OF ATTORNEY FOR AUTHORIZED SIGNATORY
(On a Stamp Paper of relevant value)

POWER OF ATTORNEY

Know all men by these presents, We,..... (name of Firm and address of the registered office) do hereby constitute, nominate, appoint and authorise Mr. /Msson/daughter/wife of Mr. / Ms.....and presently residing at.....,who is presently employed with / retained by us and holding the position of.....as our true and lawful attorney(hereinafter referred to as the "Authorised Representative") to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our Proposal for Transaction Advisory Services for PPP Projects in Madhya Pradesh, proposed by the Madhya Pradesh Ecotourism Development Board including but not limited to signing and submission of all applications, proposals and other documents and writings, participating in pre-bid and other conferences and providing information/ responses to the MPEDB, representing us in all matters before MPEDB, signing and execution of all contracts and undertakings consequent to acceptance of our proposal and generally dealing with MPEDB in all matters in connection with or relating to or arising out of our Proposal for the said Project and/or upon award thereof to us till the entering into of the Agreement with the MPEDB.

AND, we do hereby agree to ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Authorised Representative pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Authorised Representative in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY OF , 21**

For.....
(Signature, name, designation and address)

Witnesses:

- 1.
- 2.

Notarised

Accepted
(Signature, name, designation and address of the Attorney)

Notes:

1. To be executed by the sole Applicant or Lead Member of the Consortium.
2. The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants (s) and when it is so required the same should be under common seal affixed in accordance with the required procedure.
3. Also, where required, the executants(s) should submit for verification the extract of the charter documents and documents such as a resolution passed by the Board of Directors / power of attorney in favour of the Person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicants.

ANNEXURE –II

CONSULTANT’S ORGANIZATION AND EXPERIENCE

A - Consultant’s Organization

[Provide here a brief description of the background and organization of your firm/entity and each associate for this Assignment/job. The brief description should include ownership details, date and place of incorporation of the firm, objectives of the firm etc. Also if the consultant has formed a consortium, details of each of the member of the consortium, name of lead members etc shall be provided]

B - Consultant’s Experience

[Using the format below, provide information on each Assignment/job for which your firm, and each partner in the case of consortium or joint venture, was legally contracted either individually as a corporate entity or as one of the major partners within an association, for carrying out consulting Assignment/job similar to the ones requested under this Assignment/job (If possible, the employer shall specify exact assignment / job for which experience details may be submitted). In case of consortium, association of consultant, the consultant must furnish the following information for each of the consortium member separately]

1. Firm’s name:

1	Assignment/job name:
1.1	Description of Project
1.2	Approx. value of the contract (in Rupees):
1.3	Duration of Assignment/job (months) :
1.4	Name of Employer:
1.5	Address:
1.6	Total No of staff-months of the Assignment/job:
1.7	Approx. value of the Assignment/job provided by your firm under the contract (in Rupees):
1.8	Start date (month/year):
1.9	Completion date (month/year):
1.10	Name of associated Consultants, if any:
1.11	No. of professional staff-months provided by associated Consultants:
1.12	Name of senior professional staff of your firm involved and functions performed.
1.13	Description of actual Assignment/job provided by your staff within the Assignment/job:
Note: Please provide documentary evidence from the client i.e., copy of work order, contract for each of above-mentioned assignment. The experience shall not be considered for evaluation if such requisite support documents are not provided with the proposal.	

ANNEXURE –III
COMMENTS AND SUGGESTIONS ON THE TERMS OF REFERENCE (SCOPE OF WORK) AND ON COUNTERPART STAFF AND FACILITIES TO BE PROVIDED BY THE EMPLOYER

A - On the Terms of Reference

[Suggest and justify here any modifications or improvement to the Terms of Reference you are proposing to improve performance in carrying out the Assignment/job (such as deleting some activity you consider unnecessary, or adding another, or proposing a different phasing of the activities). Such suggestions should be concise and to the point, and incorporated in your Proposal.]

B - On Inputs and Facilities to be provided by the employer

[Comment here on Inputs and facilities to be provided by the Employer to consultants including: administrative support, office space, Domestic transportation, equipment, data, etc.]

ANNEXURE –IV

DESCRIPTION OF APPROACH, METHODOLOGY AND WORK PLAN FOR PERFORMING THE ASSIGNMENT/JOB

Technical approach, methodology and work plan are key components of the Technical Proposal.

You are suggested to present your Technical Proposal divided into the following three chapters:

a) Technical Approach and Methodology,

b) Work Plan, and

c) Organization and Staffing,

a) Technical Approach and Methodology.

In this chapter you should explain your understanding of the objectives of the Assignment/job, approach to the Assignment/job, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. You should highlight the problems being addressed and their importance, and explain the technical approach you would adopt to address them. You should also explain the methodologies you propose to adopt and highlight the compatibility of those methodologies with the proposed approach.

b) Work Plan.

The consultant should **propose and justify** the main activities of the Assignment/job, their content and duration, phasing and interrelations, milestones (including interim approvals by the Employer), and delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents, including reports, drawings, and tables to be delivered as final output, should be included here.

c) Organization and Staffing.

The consultant should **propose and justify** the structure and composition of your team. You should list the main disciplines of the Assignment/job, the key expert responsible, and proposed technical and support staff.]

ANNEXURE –V

TEAM COMPOSITION AND TASK ASSIGNMENT/JOBS

Professional Staff

Sr. No.	Name of Staff	Name of Firm	Area of Expertise	Position / Task assigned for this job

ANNEXURE –VI

CURRICULUM VITAE (CV) FOR PROPOSED PROFESSIONAL STAFF

1. Proposed Position:

[For each position of key professional separate form Tech-6 will be prepared]:

2. Name of Firm:

[Insert name of firm proposing the staff]:

3. Name of Staff:

[Insert full name]:

4. Date of Birth:

5. Nationality:

6. Education:

[Indicate college/university and other specialized education of staff member, giving names of institutions, degrees obtained, and dates of obtainment]:

7. Membership of Professional Associations:

8. Other Training:

9. Details of Work Experience:

[Transaction Advisor services for PPP projects including value there off]:

10. Languages [For each language indicate proficiency: good, fair, or poor in speaking, reading, and writing]:

11. Employment Record:

[Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment (see format here below): dates of employment, name of employing organization, positions held.]:

From [Year]:

To [Year]:

Employer:

Positions held:

12. Detailed Tasks Assigned

[List all tasks to be performed under this Assignment/job]

13. Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned [Among the Assignment/jobs in which the staff has been involved, indicate the following information for those Assignment/jobs that best illustrate staff capability to handle the tasks listed under point 12.]

Name of Assignment/job or project:

Year:

Location:

Employer:

Main project features:

Positions held:

Activities performed:

14. Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience. I understand that any wilful misstatement described herein may lead to my disqualification or dismissal, if engaged.

Date:

Place:

[Signature of staff member or authorized representative of the staff]

[Full name of authorized representative]:

ANNEXURE –VII

INFORMATION REGARDING ANY CONFLICTING ACTIVITIES AND DECLARATION THEREOF

We hereby declare that our firm, our associate / group firm or any of the member of the consortium are not indulged in any such activities which can be termed as the conflicting activities. We also acknowledge that in case of misrepresentation of the information, our proposals / contract shall be rejected / terminated by the Employer which shall be binding on us.

Authorized Signature **[In full and initials]:**

Name and Title of Signatory:

Name of Firm:

Address:

Schedule -II

Financial Proposal - Standard Forms

FORM FIN-1

FINANCIAL PROPOSAL SUBMISSION FORM

[Location, Date]

To,
Name & Address of the Competent AUTHORITY

Dear Sir,

We, the undersigned, offer to provide the consulting Assignment/job for **Transaction Advisor** in accordance with your Request for Proposal dated 12/05/2021 and our Technical Proposal. Our attached Financial Proposal is for the sum of Rs..... [Rs.....only Insert amount(s) in words and figures]. This amount is inclusive of the Domestic taxes. We hereby confirm that the financial proposal is unconditional and we acknowledge that any condition attached to financial proposal shall result in rejection of our financial proposal.

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal.

We understand you are not bound to accept any Proposal you receive.
We remain,

Yours sincerely,

Authorized Signature [In full and initials]:
Name and Title of Signatory:
Name of Firm:
Address:

FORM FIN-2
FORMAT FOR FINANCIAL PROPOSAL

	Project / Name	Total fee in Rs
1.	Transaction Advisor Consultancy services for one Project under Public Private Partnership project	<i>[Indicate total fee]</i>
2.	Taxes, if any	[]
3.	Grand Total	[]
[] to be filled in by the Applicant		

Authorized Signature:.....
 Name:
 Designation
 Name of firm:.....
 Address:.....

The TA will be expected to carry out the capacity building of MPEDB establishment, development of implementation plan, framework and facilitate the process of engaging the concessionaire.